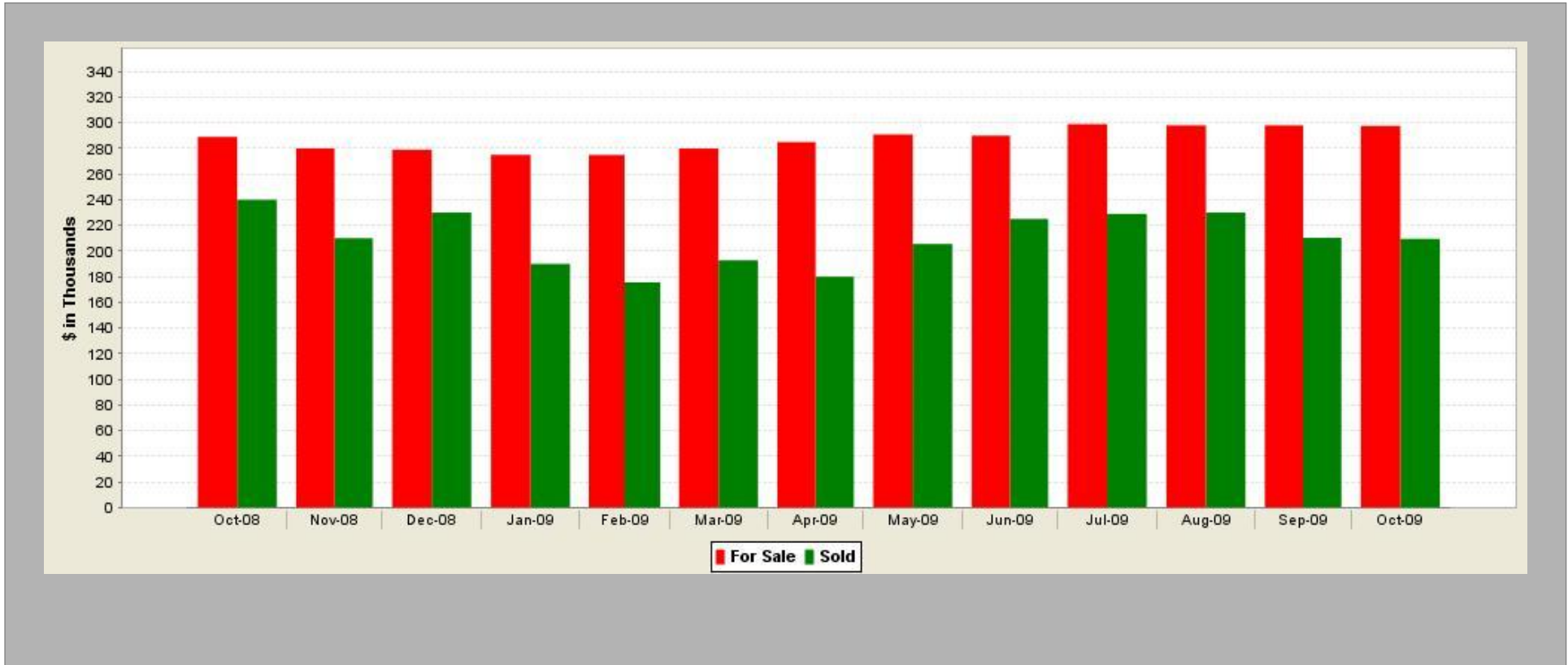




Market Dynamics

Median Price (FS, Sold)

1 Year (Monthly) 10/01/08 - 10/31/09



KEY INFORMATION

	Oct-08	Oct-09	Median Price Change	Percent Change
For Sale	289,000	297,602	8,602	3.0
Sold	240,000	209,500	-30,500	-12.7

FS
+3%

Sold
-13%

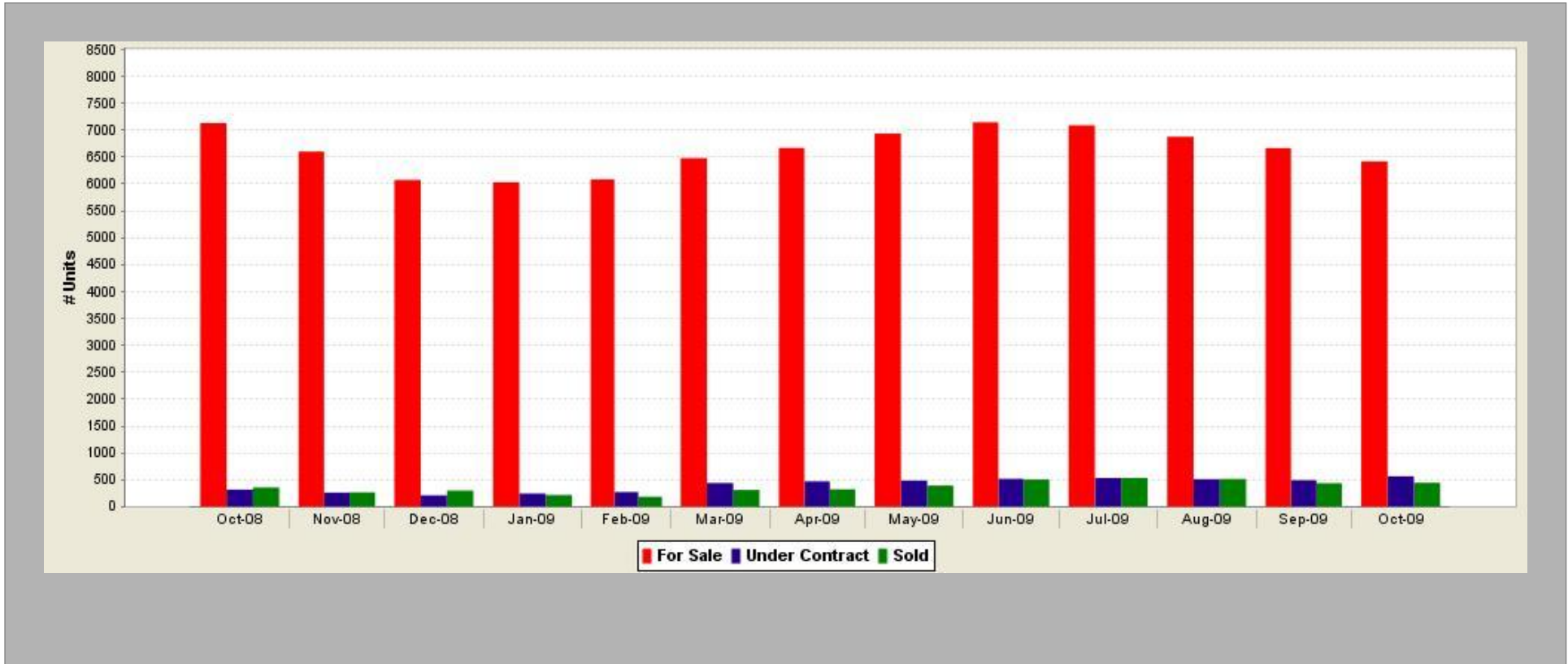
MLS: MRED	Period: 1 Year (Monthly)	Price: \$0 - \$1,000,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single)					Sq Ft: All
Lake County:	Lake					



Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

1 Year (Monthly) 10/01/08 - 10/31/09



KEY INFORMATION

	Oct-08	Oct-09	# Units Change	Percent Change
For Sale	7,131	6,418	-713	-10.0
Under Contract	317	565	248	78.2
Sold	357	444	87	24.4

MLS: MRED	Period: 1 Year (Monthly)	Price: \$0 - \$1,000,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single)					Sq Ft: All
Lake County:	Lake					



Market Dynamics

Months Supply of Inventory (MSI)

1 Year (Monthly) 10/01/08 - 10/31/09

RE/MAX Unlimited Northwest



KEY INFORMATION

	Oct-08	Oct-09	Change	Percent Change
MSI	19	9	-10	-52.2
DOM	205	182	-24	-11.5

MSI
-52%

DOM
-11%

MLS: MRED	Period: 1 Year (Monthly)	Price: \$0 - \$1,000,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single)					Sq Ft: All
Lake County:	Lake					



Market Dynamics

Percent Under Contract (UC) 1 Year (Monthly) 10/01/08 - 10/31/09



KEY INFORMATION

	Oct-08	Oct-09	Change	Percent Change
For Sale	7,131	6,418	-713	-10.0
Under Contract	317	565	248	78.2
% Under Contract	0	0	0	98.0

FS
-10%

UC
+78%

% UC
+98%

MLS: MRED	Period: 1 Year (Monthly)	Price: \$0 - \$1,000,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single)					Sq Ft: All
Lake County:	Lake					